



Preparing for the future

2017 will mark the 50th anniversary of the company's foundation.

Let the future tell the truth and evaluate each one according to his work and accomplishments.

(Nikola Tesla)

Canova&Clò' is investing in the future, to win new customers and consolidate current ones, with the aim of confirming its role as a reliable and timely partner. The company is preparing to invest in new information technology and in a new organisation.

The main investments in progress are:

New management system (investments for **100K**):

On 1 January 2017, the "go-live" of the new GP90 + Ad Hoc Revolution management system. Gp90, with implementation by OSL of Savignano sul Panaro di Modena (www.osl.it), will manage in an integrated way the entire budgeting and production process, from the acquisition of the customer order through to delivery, passing through MRP and the scheduling of internal and external resources.

A Business Intelligence module will also be activated for the accurate and real-time analysis of events and factory processes detected through peripheral devices with bar-code readers.

Ad Hoc Revolution by Zucchetti will take care, in an integrated way with GP90, of the whole administrative and management control part.

Objectives: faster response as regards customer quotes and more control over the entire supply process.

New organisation (investments for **130K**):

We have embarked on a reorganization process that rests on the pillars of Lean Thinking to do **everything which is valuable for the customer** and therefore a ruthless hunt for everything that is wasteful.

We have decided, after several months needed to select an ideal partner, to tread this path with the company, Business Space srl (www.b-space.it) of Mantua, immediately defining the contents and objectives which as and from September 2016 will accompany us for the next 2 years during which we shall make direct contact with the principles of lean thinking (value, value stream, flow, pull and perfection) and shall learn to use the tools necessary to understand and do only what is worthwhile for our customers.

Objectives: reduction of wastes and increase in value added activities for the customer, reduction of transit times and therefore greater speed in deliveries, confirmation of Quality as an essential value, improvement of the internal organization, establishing the basis for continuous improvement.

New investments in logistics and production:

We have identified a number of investments that will already partly be made in 2017

Fibre pipe laser cutting system

Renovation of technical, commercial and administrative offices

Layout restructuring in the production and logistics area

Canova &Clo'
in figures

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Canova&Clo' is based in Modena, via Tipografi 20/a.

It has been operating in the metalworking sector as subcontractor since 1967 and over time has specialized in the production of tubular and sheet metal frames and in manual and robotic welding.

For years it has been supplying finished components.

It manages and manufactures more than 1,500 parts and assemblies for its customers and controls the entire supply chain.

In the last 3 years, Canova&Clo' has had a consolidated turnover of €2.5 million, and employs 18 workers.

Canova &Clo'
group
in figures

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Covered area (group): 5,500 square meters (4 production facilities)

Employees: 40

Turnover: 5.5 million €

Main machining operations performed:

2D laser cutting, bending and sheet metal forming

Tube and profile section laser cutting

Tube profile section and plate metal 3D laser cutting

Bending, calendaring, endoforming of pipes and profiles

Robotic and manual welding

Assemblies

Surface treatments

Main product sectors:

Components for: Agricultural machinery, Speed reduction units/Gearmotors, Community Kitchens, Food industry machines, Hobbies, Workshop equipment, Car Accessories, etc.

Main customers:

Italy:

Angelo Po' grandi cucine, Bonfiglioli Riduttori spa, Ravaglioli Group spa, Manitou spa, Dieci srl, Carpenfer srl, Cembre spa, Cefla spa, Corghi spa

Abroad:

Rapid Maschinen (Switzerland) - Zuwa Zumpe, Hole, Next Home, Robelbahnbaumaschinen (Germany)

Certifications:

TÜV certified quality system according to ISO 9001:2008

TÜV Italia certification of manual welding processes certified according to UNI-EN 287.1/287.2 - EN1418 - UNI-EN ISO 15613 standards

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